

Write Winning Grant Proposals
Grant Writers' Seminars & Workshops
John Robertson, Ph.D.

November 10, 2017
Mayo Clinic

- 8:00 a.m. GENERAL GRANT WRITING CONCEPTS
Introduction to the seminar
The three requirements needed for success in any application
 Your idea!
 Your commitment!
 Your grantsmanship skills!
Grant Applications – similarities of all formats
- 8:45 a.m. UNDERSTANDING NIH & NSF FUNDING PRIORITIES
Funding Opportunity Announcements (FOAs)
The importance of Program Officers/Directors
Different NIH & NSF funding mechanisms
- 9:45 a.m. MORNING BREAK
- 10:00 a.m. PREPARATION OF THE APPLICATION – General Concepts
How to create a compelling Overview/Executive Summary section
Approach (Work plan)
- 12:00 p.m. LUNCH BREAK
- 1:00 p.m. Background and Preliminary Studies
Significance and Innovation
Biographical Sketches and Environment
Broader Impacts
- 2:30 p.m. AFTERNOON BREAK
- 2:45 p.m. Budget – general concepts
Titles
Project Summary/Narrative
Critical review of your proposal
- 3:30 p.m. THE REVIEW PROCESS
The concept of peer review
Common assumptions about peer review
The importance of identifying your NIH reviewers
Recommending or excluding reviewers
Implicit vs. explicit review criteria at NIH & NSF
NIH & NSF review and procedures
- 4:30 p.m. GENERAL DISCUSSION/QUESTIONS/ADJOURN

** Schedule is approximate depending upon scope and extent of discussion.*