



School of Continuous  
Professional Development

# MAYO COLLABORATIVE SERVICES: AN EXTENSION OF THE MAYO CLINIC MODEL

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# DISCLOSURE OF RELEVANT FINANCIAL RELATIONSHIP(S) WITH INELIGIBLE COMPANIES

- Nothing to disclose

# REFERENCES TO OFF-LABEL USAGE(S) OF PHARMACEUTICALS OR INSTRUMENTS

- Nothing to disclose

*All relevant financial relationships have been mitigated.*

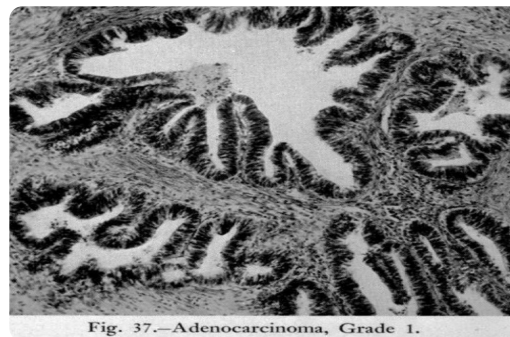
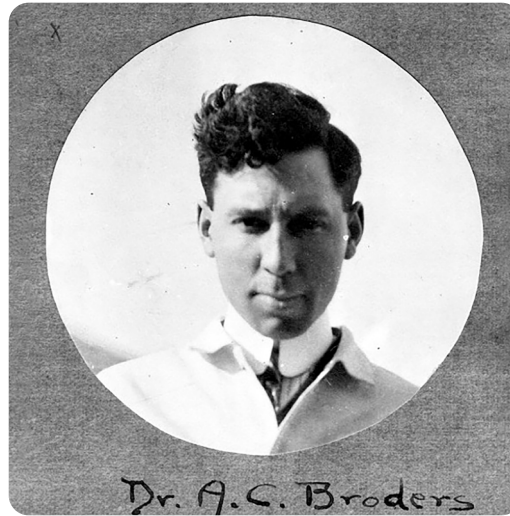
# LEARNING OBJECTIVES

- Understand the services and reach of Mayo Collaborative Services in extending Mayo Clinic's knowledge to healthcare providers beyond its own facilities.
- Identify specific examples and use cases where patients and healthcare providers have successfully leveraged Mayo Collaborative Services to improve diagnostic accuracy and patient care.

# MAYO CLINIC MODEL OF CARE CORE ELEMENT

MOST ADVANCED AND INNOVATIVE DIAGNOSTIC &  
THERAPEUTIC TECHNOLOGIES AND TECHNIQUES

1912: Dr. Broders begins studying histologic variation in tumors, leading to his advent of tumor grading in the early 1920s.



Dr. Sanford, first Mayo  
Clinical pathologist, 1911



Intraoperative Frozen  
Section Diagnosis, circa  
1912

# MAYO CLINIC

## Knowledge of laboratory diagnostics: Enabled by the Mayo Clinic Model of Care



150+ years of integrated  
medical practice experience



Mayo Clinic standards  
of care



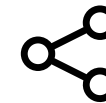
Internal and external  
best practices



4,500 Mayo Clinic physicians  
and scientists see more than  
1.5 million patients a year



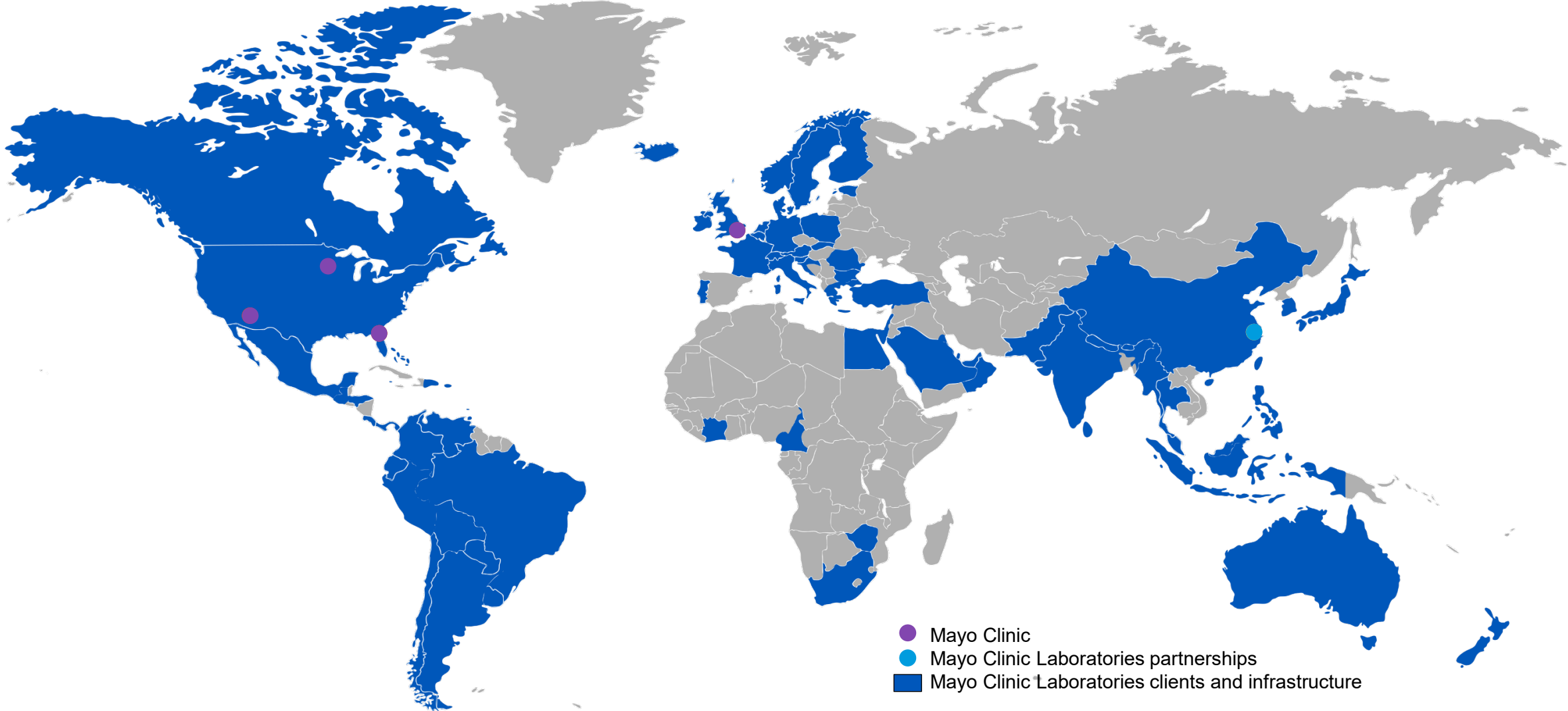
7,500+ peer-reviewed articles  
authored by Mayo Clinic  
physicians and scientists



100+ algorithms developed  
by more than 50 Mayo Clinic  
laboratories

*“The combined wisdom of peers is greater than that of any individual.”* – Will & Charlie Mayo

# MAYO CLINIC LABORATORIES: GLOBAL REACH



# MAYO CLINIC LABORATORIES: OPERATIONS FUELED BY INNOVATION

60

60 COUNTRIES SERVED

4,400

4,400 TESTS AND  
PATHOLOGY SERVICES  
OFFERED

5M

TOUCHED 5 MILLION  
PATIENTS BEYOND THE  
WALLS OF MAYO CLINIC LAST  
YEAR

225M

GENERATED 225 MILLION CLINICAL  
DATA POINTS LAST YEAR FROM  
GLOBAL POOL OF PATIENTS

26M

26 MILLION TESTS  
PERFORMED ANNUALLY

74,000

74,000 SPECIMENS  
ARRIVING DAILY IN  
ROCHESTER

>95%

MORE THAN 95% OF U.S.  
POPULATION IS WITHIN A  
30-MINUTE DRIVE OF AN  
MCL CLIENT

3,500

COLLABORATES WITH MORE THAN  
3,500 HOSPITALS ACROSS THE U.S.

# OUR VISION



## GLOBAL LEADER IN DIAGNOSTIC TESTING

TURNING TEST RESULTS  
INTO CLINICAL ANSWERS  
THAT LEAD TO THE RIGHT  
TREATMENT, FAST.



## TRUSTED GROUND- BREAKING PARTNER

ENGAGING IN GROUND-  
BREAKING PARTNERSHIPS  
ON INNOVATIONS AND  
POLICIES THAT MATTER  
TO PATIENTS.



## RELENTLESS INNOVATOR

CONTINUOUSLY RE-IMAGINING  
THE CLINICAL LAB BUSINESS OF  
TODAY – PARTNERING WITH  
HOSPITALS TO BUILD A NEW  
TYPE OF LAB AND DEVELOPING  
A VALUE-BASED CARE COST  
MODEL – TO MEET THE NEEDS  
OF THE FUTURE.

# MAYO COLLABORATIVE SERVICES: BUILDING A DIAGNOSTICS ECOSYSTEM POWERED BY MAYO CLINIC



MAYO CLINIC  
LABORATORIES



BIOPHARMA  
DIAGNOSTICS



REMOTE  
MONITORING

# BIOPHARMA DIAGNOSTICS CAPABILITIES: FACILITATE ACCESS TO MAYO CLINIC EXPERTISE AND SERVICES

From discovery to post-market, our team can facilitate collaborations with Mayo Clinic physicians and scientists to help you ensure your pipeline aligns with the latest science and clinical needs.



# REMOTE DIAGNOSTICS

Mayo Clinic Cardiac Monitoring offers a better way to remotely monitor patients. Developed by cardiologists, for cardiologists, with the best interests of the patient in mind. Backed by decades of clinical experience, Mayo Clinic Cardiac Monitoring is a streamlined solution to mobile cardiac telemetry that enables accelerated answers.

**20,000+**

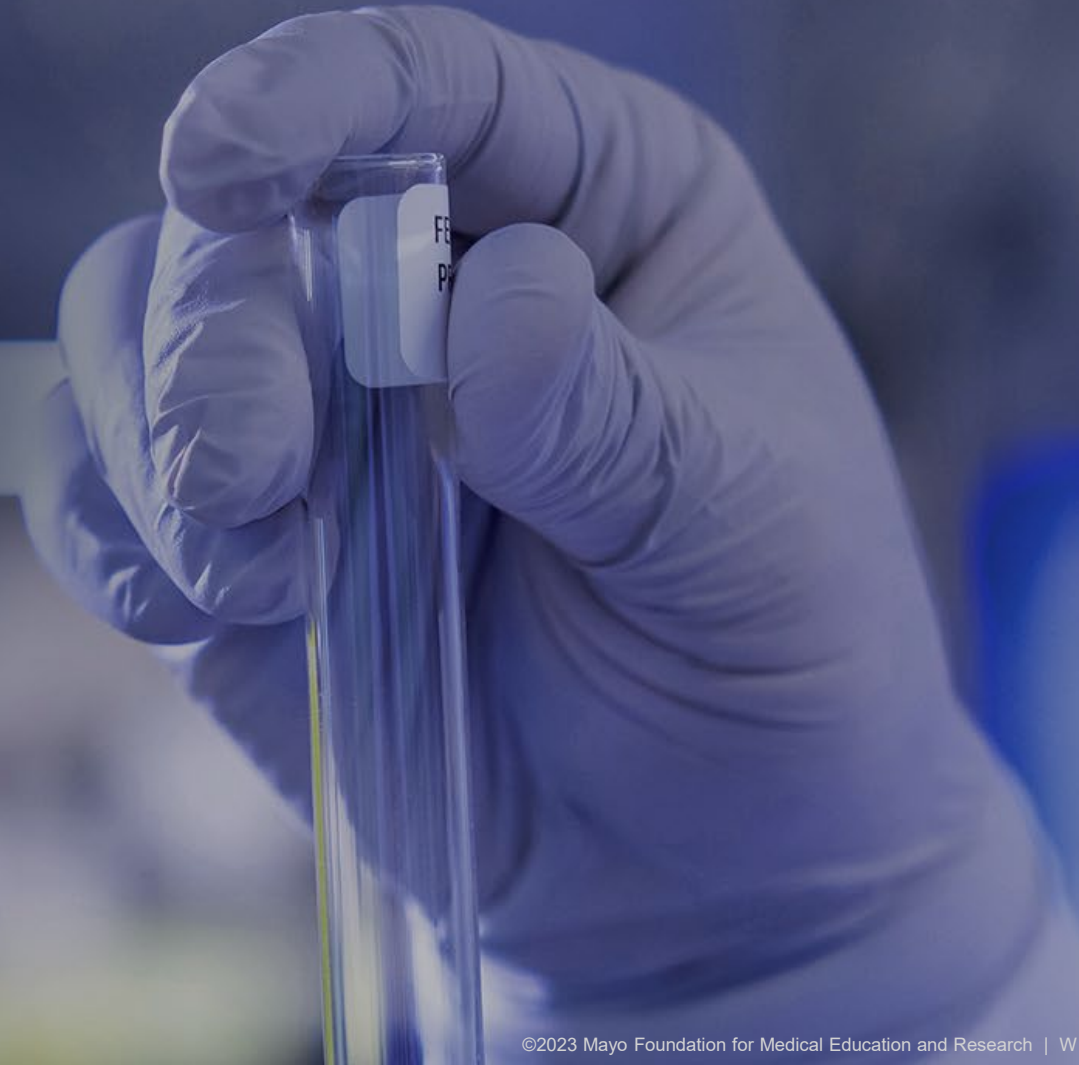
**20,000+ PATIENTS MONITORED**

**25%**

**25% LESS TIME SPENT  
MONITORING PATIENTS**

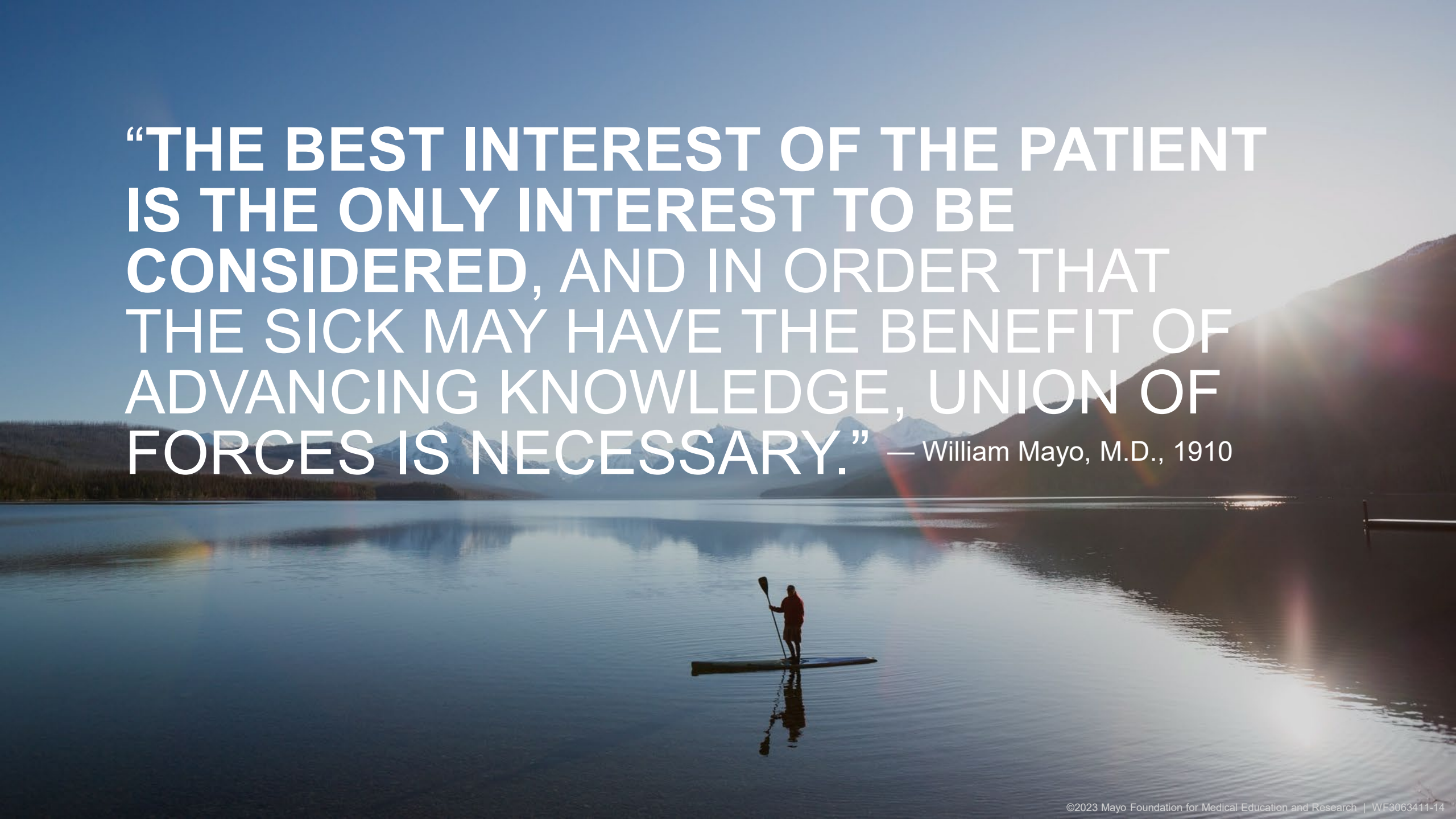


**PATIENT EXAMPLE: SPECIALIZED  
TESTING DIAGNOSES UNCOMMON ALLERGY TO RED  
MEAT**



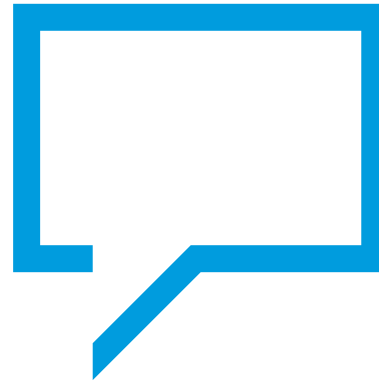


**PROVIDER EXAMPLE: MORRIS HOSPITAL &  
HEALTHCARE CENTERS: EXPANDING DIAGNOSTIC  
CARE IN A RURAL COMMUNITY**

A person in a canoe is silhouetted against a calm lake at sunset. The sun is low on the right side, creating a bright glow and lens flare. The water reflects the sky and the person. In the background, there are mountains and a forested shoreline.

**“THE BEST INTEREST OF THE PATIENT IS THE ONLY INTEREST TO BE CONSIDERED, AND IN ORDER THAT THE SICK MAY HAVE THE BENEFIT OF ADVANCING KNOWLEDGE, UNION OF FORCES IS NECESSARY.”** — William Mayo, M.D., 1910

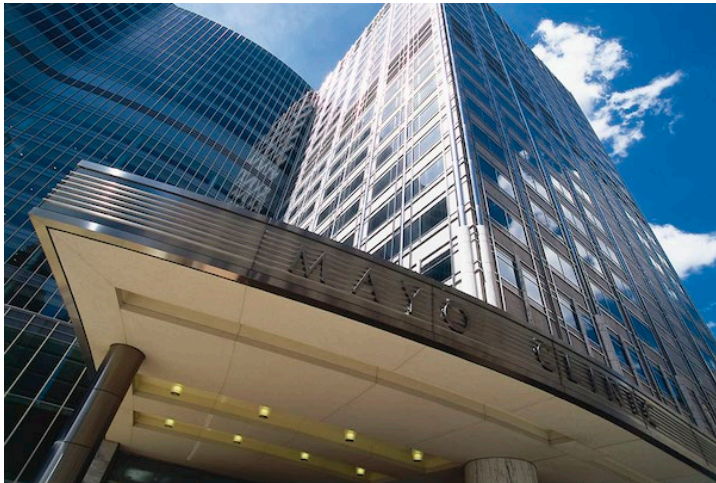
# QUESTIONS & DISCUSSION





School of Continuous  
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# THANK YOU FOR JOINING US IN THIS COURSE



Rochester, Minnesota



Phoenix, Arizona



Jacksonville, Florida