



Manu S. Nair

Associate Chief Business Development Officer



Manu Nair is the Associate Chief Business Development Officer of Mayo Clinic. Mr. Nair leads technology commercialization and high priority strategic business development efforts of Mayo. He also manages the various investment funds of Mayo's Dept. of Business Development, including the \$770M Strategic Business Development Capital investment fund.

Prior to assuming this role, Mr. Nair served as Vice President of Technology Ventures for the Oklahoma Medical Research Foundation (OMRF) in Oklahoma City. He was in charge of developing and commercializing OMRF's technologies, establishing industry collaborations, and managing the innovation fund dedicated to such development efforts.

Mr. Nair started his technology commercialization career at OMRF in 2004 and was involved in OMRF's intellectual property (IP) commercialization and startup company efforts. He later joined Mayo Clinic Ventures (MCV), the technology commercialization and investment arm of Mayo Clinic, where he served as a technology licensing manager and subsequently as senior licensing manager. He managed a diverse portfolio of technologies and was in charge of related IP protection, development and commercialization, including company formation and technology-based investments. He also led MCV's international collaboration and funding initiatives.

Appointed by the governor of Oklahoma, Mr. Nair served as vice chair of the Oklahoma Science and Technology R&D Board. He has served on the Board of Directors of the Legal Assistance of Olmsted County, Rochester, Minnesota and the Midwest University Research Network. He currently serves on the boards of Avobis Bio, Asha Therapeutics, E-Star Bio, Jupiter Bioventures, Nucleus Radiopharma, USA Healthcare Alliance and Volnay Therapeutics, serves on the business advisory board of Progentec Diagnostics, the R.A.I.N. (Referral Accountability for Integrated Networks) advisory committee of Rainfall Health, and is a member of the External Advisory Committee for the NIH-funded SE XLerator Network Hub. In addition, Mr. Nair serves as a business consultant for several U.S. and international entities, including prominent research institutes and technology companies.

Mr. Nair received his MBA from Lamar University in Texas and an advance degree in law (LLM) from the University of New Hampshire School of Law focusing on intellectual property, commerce and technology laws.